

Characterizing Software Developers by Perceptions of Productivity

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Abstract— Understanding developer productivity is important to deliver software on time and at reasonable cost. Yet, there are numerous definitions of productivity and, as previous research found, productivity means different things to different developers. In this paper, we analyze the variation in productivity perceptions based on an online survey with 413 professional software developers at Microsoft. Through a cluster analysis, we identify and describe six groups of developers with similar perceptions of productivity: social, lone, focused, balanced, leading, and goal-oriented developers. We argue why personalized recommendations for improving software developers’ work is important and discuss design implications of these clusters for tools to support developers’ productivity.

Keywords— productivity, perceptions, software developers

I. INTRODUCTION

Understanding, measuring and optimizing software developers’ productivity is important to deliver software on time and at reasonable cost and quality. Previous work introduced numerous measures of productivity that vary by their focus on specific outputs of development work, such as lines of code [1][2], function points [3], or completed tasks [4], over time. Other researchers have looked at organizational factors and their impact on developer productivity, such as the team [5]–[7] and workplace characteristics [8]. While these measures and factors can be valuable to compare certain aspects of productivity, they neglect to capture the many differences in perceptions of productivity as well as the differences in developers’ work, roles and habits. By investigating developers’ perceptions of productivity, several researchers concluded that developers are different in what they consider as productive or unproductive [6][9]–[11]. Yet, little is known about the characteristics, the variation, and the commonalities in developers’ productivity perceptions. A better understanding of these aspects of developers’ productivity perceptions can help to provide better and more tailored support to developers.

In this paper, we explore the characteristics of developers’ perceptions of productivity and the clusters of developers with similar perceptions. We report on the results from an online survey with 413 professional software developers at Microsoft. We show that developers can roughly be clustered into six groups

with similar perceptions—social, lone, focused, balanced, leading, and goal-oriented developer—thus allowing to abstract and simplify the variety of individual productivity perceptions. We characterize these groups based on the aspects that developers perceive to influence their productivity positively or negatively, and by the measures developers are interested in to reflect about their productivity. We discuss the implications of our clusters on software development and their potential in optimizing developers’ productivity and support tools.

II. RELATED WORK

Since the 1970s researchers have been investigating how various factors influence developer productivity. Following Wagner’s and Ruhe’s categorization [12], these factors include, amongst others, technical factors, such as the programming language [13], software tools [14], software size and complexity [5][15] and product quality [8]; and social factors, such as team and turnover [5]–[7], experience and skills [5][14], and workplace environment [8]. Recently, an increasing amount of research has focused on the influence of different work habits and patterns on productivity. For instance, a high fragmentation of work and multi-tasking have been shown to decrease productivity due to long resumption lags and difficulties in switching between work contexts [10][16]–[18]. Similarly, meetings—another source of fragmentation—can have a negative impact on productivity, especially when they have no clear goal or are not well prepared [9]. Breaks that refresh and relax a person can, however, have a positive effect on productivity despite their impact on work fragmentation [19]. These and other factors and patterns likely affect most developers in some way, yet the impact on their productivity differs greatly and is highly individual due to differences, such as developers’ experiences, projects, job titles, and work set-ups [6][9]. In our work, we make a first attempt at grouping developers with similar perceptions together based on the perceived impact of these factors on their productivity.

III. METHODOLOGY

To explore developers’ productivity perceptions, in particular the variations and similarities amongst developers, we designed and conducted a survey and analyzed the collected answers from 413 participants.

A. Data Collection

We conducted an online survey, consisting of four main questions about productivity perceptions, at Microsoft.

Survey Design. The first two questions **Q1** and **Q2** asked the participants to describe a productive and an unproductive work day in two words each (“Please describe what a *productive* work day is to you in two words.”, “Please describe what an *unproductive* work day is to you in two words.”). We prompted users for two keywords each to foster more than one precise definition of productivity, similar to what we applied in a previous study [9]. The third question **Q3** asked the agreement with statements on factors that might affect productivity. The last question **Q4** asked about the interestingness of productivity measures at work. The order of the questions was chosen to not bias the participants when they described productive and unproductive work days (Q1 and Q2), before showing them the list of statements and measures (Q3 and Q4). The complete survey can be found as supplementary material¹. None of the questions were required to be answered and participants could stop the survey at any point in time.

Productivity perceptions (Q3). For question Q3, “Please rate your agreement with each of the following statements”, we used a symmetric, five-point Likert scale from *strongly agree* (5) to *strongly disagree* (1) to ask about the agreement with 20 statements on when people feel productive, for example, “*I feel productive when I write code.*” The statements were selected from related work that analyzed the impact of various work patterns on productivity. We focused on statements about activities software developers pursue during a work day and the fragmentation of their work. Specifically, we asked participants about the *perceived* relation between productivity and coding related activities (that is, their main work activity) [9][13]; social activities such as emails [20], meetings [9], and helping co-workers [9][21]; work unrelated activities such as breaks [19]; the fragmentation of their work such as the impact of distractions and multi-tasking [8][16][17]; the time of the day [22]–[24]; and their happiness at work [25][26].

Productivity measures (Q4). For question Q4, “Please rate how interesting each of the following items would be for you to reflect on your work day or work week”, we used a symmetric, five-point Likert scale from *extremely interesting* (5) to *not at all interesting* (1) to ask about the interestingness of 30 potential measures of productivity to reflect about work, such as “*The time I spent coding.*” or “*The number of emails I sent.*” The measures were selected as follows: for the categories, which we identified for Q3 from related work, we selected measures related to how much time was spent on an activity/event and the total number of times an activity/event occurred. We further added measures related to the overall time spent on the computer and within various applications, and the tasks worked on, which developers in another study on productivity considered to be most relevant [9].

Participants. We advertised the survey by sending personalized invitation emails to 1600 professional software developers within Microsoft. To incentivize participation, we held a raffle for two US\$ 50 gift certificates. In total, 413 people participated in the survey (response rate of 25.8%); 91.5% of the participants reported their role to be individual contributor, 6.8% team lead or manager, and 1.7% stated they are neither. Participants had an average of 9.6 years (± 7.5 , ranging from 0.3 to 36) of professional software development experience.

B. Data Analysis

We used the responses to Q3 to group participants with similar perceptions of productivity together.

First, we normalized the responses. When responding to surveys, some participants are more positive than others, which can lead to biases in the responses. For example, Alice might center her responses to the question Q3 around the response to “agree”, while Bob tends to center his responses around the response “neutral”. To correct for such personal tendencies, we normalized responses to Q3 and Q4 as follows. We treated the scale as numeric and for each survey participant we computed the median response for Q3 and Q4 respectively: $median_{Q3}$ and $median_{Q4}$. We then subtracted the median from the responses and computed the sign. More formally, for the response $r_{q,l}$ to a question q and item l , we normalize with $sign(r_{q,l} - median_q)$. As a result, we end up with three categories: A value of +1 indicates that a participant responded more positively about an item than for most of the other items (HIGHER). A value of -1 indicates that a participant was more negative about an item (LOWER). A value of 0 indicates that a participant was neutral towards an item. We used medians instead of means because they more effectively capture neutral responses as zero.

Next, we clustered participants into groups using the *pamk* function from the *fpc* package in R. The input was the normalized responses to Q3. The *pamk* function is a wrapper function to the commonly used *pam* clustering function. The wrapper computes the optimal number of clusters. In our case, the optimal number of clusters was six. The resulting clusters — social, lone, focused, balanced, leading, and goal-oriented developers — are discussed in the next section.

Finally, to describe the inferred groups, we used the responses to questions Q1, Q2, and Q3. We created comparison word clouds for the responses to Q1 and Q2 using the *wordcloud* package in R. These word clouds depict the relative frequency of the most frequently used words for each cluster, with more frequently used words being displayed in a bigger font size. Furthermore, we used the responses to Q4 to identify the measures that developers of a cluster are interested in.

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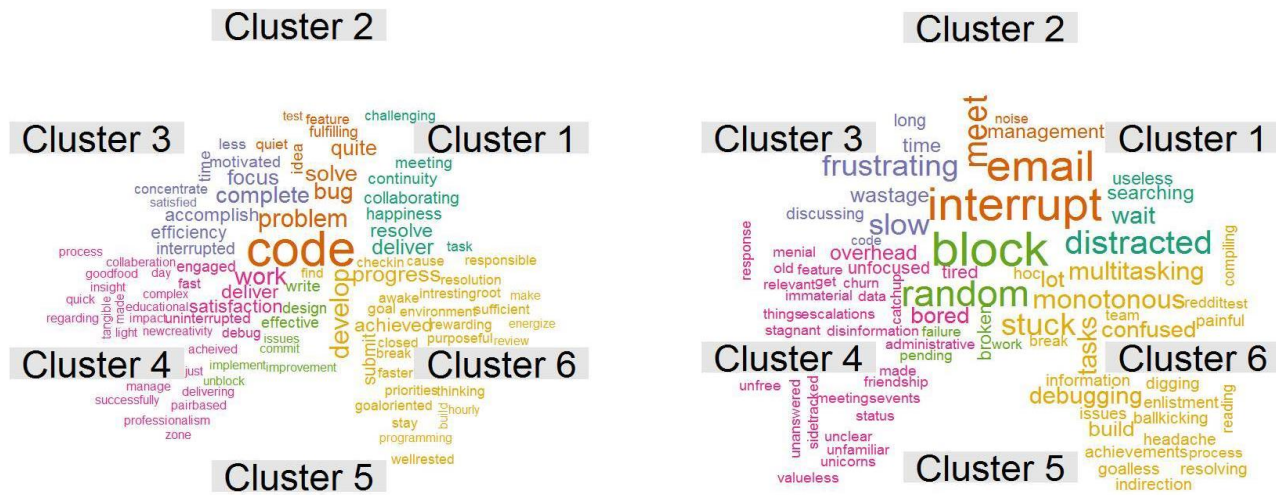


Fig. 1: Comparing the clusters with respect to words that developers associate with *productive* (left, Q1) and *unproductive* work days (right, Q2). Terms in **turquoise** are related to Cluster 1, **orange** to Cluster 2, **purple** to Cluster 3, **pink** to Cluster 4, **green** to Cluster 5, and **gold** to Cluster 6. The size of a term corresponds to the difference between the maximum relative frequency and the average relative frequency of the word across the six clusters.

IV. RESULTS

We identified the following six clusters based on our analysis of Q3. We further describe them based on the responses from Q1, Q2 (see the word clouds in Figure 1, one color per cluster) and Q4:

1. The *social developers* (C1) feel productive when helping coworkers, collaborating and doing code reviews. To get things done, they come early to work or work late and try to focus on a single task.
2. The *lone developers* (C2) avoid disruptions such as noise, email, meetings, and code reviews. They feel most productive when they have little to no social interactions and when they can work on solving problems, fixing bugs or coding features in quiet and without interruptions. To reflect about work, they are mostly interested in knowing the frequency and duration of interruptions they encountered.
3. The *focused developers* (C3) feel most productive when they are working efficiently and concentrated on a single task at a time. They are feeling unproductive when they are wasting time and spend too much time on a task, because they are stuck or working slowly. They are interested in knowing the number of interruptions and focused time.
4. The *balanced developers* (C4) are less affected by disruptions. They are less likely to come early to work or work late. They are feeling unproductive, when tasks are unclear or irrelevant, they are unfamiliar with a task, or when tasks are causing overhead.
5. The *leading developers* (C5) are more comfortable with meetings and emails and feel less productive with coding activities than other developers. They feel more productive in the afternoon and when they can write and design things. They don't like broken builds and blocking tasks, preventing them (or the team) from doing productive work.

6. The *goal-oriented developers* (C6) feel productive when they complete or make progress on tasks. They feel less productive when they multi-task, are goal-less or are stuck. They are more open to meetings and emails compared to the other clusters, in case they help them achieve their goals.

Table 1 describes the characteristics of the clusters in more detail, in particular the cluster name, the statements for which half or more participants in the cluster gave HIGHER scores for Q3 (second column), and the statements for which half or more participants in the cluster gave LOWER scores for Q3 (third column). Prefixed with \blacktriangleleft , the table also lists the productivity measures (from question Q4) which were interesting (second column) or not interesting (third column) to the majority of developers within a cluster. The tendency reported in the table corresponds to the average normalized score. If the tendency is not reported for a statement, it means it was greater than 0.500 (second column) or lower than -0.500 (third column).

The first row lists the statements that were scored higher/lower by most participants (50% or more) in the majority of clusters (four or more). As an example, the statement “I feel productive when I write code” was scored higher by more than 50% of people in clusters C1, C2, C3, C4, and C6. This was not the case for cluster C5, which is reported as an exception, both in the first row and the row corresponding to C5. Other statements scored higher by most developers in most clusters are “I feel productive on a day with little to no meetings”, “I feel productive when I am happy”, and “I feel productive when I have fewer interruptions”.

Table I also shows that some measurements (\blacktriangleleft) are of interest for reflection on work (Q4) to most clusters. People in most clusters gave higher scores to the time spent coding and the longest period focused on a task without an interruption. The number of open applications and the inbox size received lower scores overall. However, the table also highlights differences between

the clusters with respect to the measurements that participants consider to be interesting. For example, the *lone developers* (C2) are interested in the number and duration of interruptions. They are less interested in the list of applications used and web sites visited. The *balanced developers* (C4) are interested in the tasks, the number of interruptions, and the focus over time. They are less interested in the number of emails sent and received.

Several clusters are further related to each other along specific aspects. For example, C1 and C2 are related in how they perceive the productivity of social interactions. While *social developers* (C1) embrace them, *lone developers* (C2) feel more productive when having uninterrupted work alone. Further, clusters C3 and C6 are related, as *focused developers* (C3) are more interested about working efficiently, while *goal-oriented developers* (C6) feel the most productive when they get work done.

V. DISCUSSION

Understanding how developers perceive productivity is important to better support them and foster productivity. The six clusters and their characteristics provide relevant insights into groups of developers with similar productivity perceptions that can be used to optimize the work and flow on the team and the individual level. The differences between software developers' preferred collaboration and work styles show that not all developers are alike, and that the cluster an individual or team belongs to could be a basis for tailoring actions for improving their work and productivity.

On the **team level**, it might, for instance, be most beneficial to provide a quiet, less interruption-prone office space to *lone* and *focused developers* (C2 and C3) and seat *social developers* (C1) in open offices. Similarly, a team might benefit from an increased awareness about each members' communication preferences, to reduce ad-hoc meetings for *lone* and *focused developers* (C2 and C3) or use more asynchronous communication where they can choose when to respond to an inquiry. The group of developers can be further beneficial for task assignment. For example, an exploration task for a new product that is rather open without clear goals and that requires a lot of discussion might be less suitable for a *goal-oriented* (C6), a *lone* (C2) or a *balanced developer* (C4).

On the **individual level**, developers might benefit from tailored user experiences and feature sets for software development tools. For instance, a tool to foster productive work and avoid interruptions could block emails and instant messaging notifications for the *lone developer* (C2) while they are coding, but allow them for the *social developer* (C1), similar to what was previously suggested [27]. Similarly, the code review or build experience could be adjusted based on different productivity perceptions. In addition, the clusters could be used for advice tailored to specific groups of developers, e.g., recommend the *focused developer* (C3) to come to work early to have uninterrupted work time, or suggest the *balanced developer* (C4) to take a break to avoid boredom and tiredness [19]. The clusters can help to quantify the individual productivity of developers more

accurately, by considering what matters most to them and depending on their perceptions of productivity. For example, a *leading developer* (C5) is likely feeling much more productive after a day with multiple meetings spread over the day, compared to the *focused developer* (C3), who only has little time to focus on the tasks in-between these meetings.

Overall, the identified clusters and the aspects that differentiate these clusters, such as goal-orientation, single-task focus or socialness, are a first step towards a set of "productivity traits" of developers. Similar to the big five personality traits (OCEAN) [28] that help to understand other people's personality, the self-assessment along such productivity traits can provide useful information for understanding oneself or other developers and for optimizing the work individually as well as in teams.

VI. THREATS TO VALIDITY

We briefly discuss threats to validity.

External validity. Due to the selection of participants, as all work for the same company, the results might not generalize to other software development contexts. We tried to mitigate this threat by advertising the survey to professional software developers in different product teams within Microsoft, at different stages in their projects, and with varying amounts of experience; resulting in a more diverse set of participants. By providing the survey questions, we encourage other researchers and practitioners to replicate the study in other companies.

Construct validity. The selection of questions that we asked in the survey also impacts the results. For example, questions about different dimensions of productivity, might lead to a different clustering. We created the questions based on factors that we identified in related work and from our previous experience with surveying and interviewing developers about their perceptions and measuring of productivity [9]. The choice of clustering algorithm and approach of using questions Q1 to Q3 to describe the inferred clusters might also have influenced the results. Future work is needed to analyze the robustness and completeness of the productivity statements and clusters.

VII. CONCLUSION

Different to previous work that suggested numerous productivity measures and found that perceptions of productivity can vary greatly between developers, our research provides an exploratory first step into identifying commonalities and underlying categories of developers' productivity perceptions. Based on the clustering of developers' answers to productivity statements mentioned in related work, we identified and characterized an initial set of six such categories and discussed their potential to improve the work and flow of software developers and their teams.

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TABLE 1: THE SIX CLUSTERS FROM THE SURVEY

	50% OR MORE GIVE HIGHER SCORES FOR (TENDENCY: > 0.500)	50% OR MORE GIVE LOWER SCORES FOR (TENDENCY: < -0.500)
Most clusters (four or more)	<p>I feel productive when I write code (except C5) ● I feel productive on a day with little to no meetings (except C5 and C6) ● I feel productive when I am happy (except C2 and C5) ● I feel productive when I have fewer interruptions (except C5 and C6)</p> <ul style="list-style-type: none"> ↪ The time I spent coding (except C1) ↪ The longest period focused on a task without an interruption 	<p>I feel productive when I send more emails than usual (except C6) ● I feel I had a productive work day when my email inbox is emptier in the evening than in the morning (except C1 and C4) ● I feel productive when I visit social networks or news websites to do a quick break (except C1 and C4) ● If I have many program windows open on my screen, it decreases my perceived productivity ● I feel productive on a particular day of the week, e.g., on Wednesdays (except C5) ● I feel more productive in the morning than in the afternoon (except C3) ● I feel less productive after lunch compared to the rest of the day (except C3 and C6)</p> <ul style="list-style-type: none"> ↪ The number of open application windows (except C1 and C5) ↪ The inbox size in the course of the day/week (except C2, C5)
Cluster C1: The social developer Size: 62 developers	<p>I feel productive when I test or debug my code ● I feel productive when I do code reviews ● I feel productive when I help my coworkers ● I come early to work/work late to get some focused work hours ● I feel productive when I work on one task at a time</p> <ul style="list-style-type: none"> ↪ Exception: The time I spent coding (tendency: 0.478) 	<p>Exception: I feel I had a productive work day when my email inbox is emptier in the evening than in the morning (tendency: -0.258) ●</p> <p>Exception: I feel productive when I visit social networks or news websites to do a quick break (tendency: -0.403)</p> <ul style="list-style-type: none"> ↪ Exception: The number of open application windows (tendency: -0.370)
Cluster C2: The lone developer Size: 64 developers	<p>I feel productive when I test or debug my code ● I feel productive when I read fewer emails than usual ● Background noise distracts me from my work ● Exception: I feel productive when I am happy (tendency: 0.203)</p> <ul style="list-style-type: none"> ↪ The number of interruptions I had ↪ The duration of each interruption 	<p>I feel productive when I do code reviews</p> <ul style="list-style-type: none"> ↪ A list of applications I used ↪ The websites I visited the most ↪ Exception: The inbox size in the course of the day/week (tendency: -0.438)
Cluster C3: The focused developer Size: 54 developers	<p>I feel more productive in the morning than in the afternoon ● I feel productive when I work on one task at a time</p> <ul style="list-style-type: none"> ↪ The tasks I worked on ↪ The number of interruptions I had ↪ My focus over the course of the day week 	<p>I feel more productive in the afternoon than in the morning ●</p> <p>Exception: I feel less productive after lunch compared to the rest of the day (tendency -0.155)</p> <ul style="list-style-type: none"> ↪ The number of emails I received ↪ The number of emails I sent
Cluster C4: The balanced developer Size: 50 developers		<p>I come early to work/work late to get some focused work hours ●</p> <p>Exception: I feel I had a productive work day when my email inbox is emptier in the evening than in the morning (tendency: -0.180) ●</p> <p>Exception: I feel productive when I visit social networks or news websites to do a quick break (tendency 0.000)</p>
Cluster C5: The leading developer Size: 97 developers	<p>Exception: I feel productive when I write code (tendency: 0.309) ● Exception: I feel productive on a day with little to no meetings (tendency: -0.103) ● Exception: I feel productive when I am happy (tendency: 0.268) ●</p> <p>Exception: I feel productive when I have fewer interruptions (tendency: 0.247)</p>	<p>I feel more productive in the afternoon than in the morning ●</p> <p>Exception: I feel productive on a particular day of the week, e.g., on Wednesdays (tendency: -0.400)</p> <ul style="list-style-type: none"> ↪ Exception: The number of open application windows (tendency: -0.447) ↪ Exception: The inbox size in the course of the day/week (tendency: -0.478)
Cluster C6: The goal-oriented developer Size: 38 developers	<p>I feel productive when I work on one task at a time ●</p> <p>Exception: I feel productive on a day with little to no meetings (tendency -0.079) ● Exception: I feel productive when I have fewer interruptions (tendency: 0.447)</p>	<p>Exception: I feel productive when I send more emails than usual (tendency 0.135) ● Exception: I feel less productive after lunch compared to the rest of the day (tendency: -0.211)</p>

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